### KEPPEL INFRASTRUCTURE TRUST

Second Half and Full Year 2024 Financial Results

4 February 2025

# Outline

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### Awards and Accreditations<sup>1</sup>:



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# FY 2024 Highlights

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**CLEANER AIR** 

Ventura

## FY 2024 Highlights

Strong performance supported by new acquisitions and steady portfolio performance



Solid growth in FFO +10.3% YoY FY 2024 FFO \$282.0m

Distribution Per Unit 3.90 cents +1.0% YoY<sup>4</sup>

FY 2024 distributable income (DI) is \$203.7m, vs FY 2023 DI of \$316.8m which included a special distribution of \$131.2m. Adjusting for one-offs and timing differences, FY 2024 DI would be \$218.7m after adjusting upfront financing fee (+\$2.9m) and performance fee (+\$13.0m) net of PCSPC loan drawdown for capex (-\$0.7m) and base fees adjustment (-\$0.2m). FY 2023 DI would be \$209.7m after adjusting for BKR2 debt repayment (-\$22.4m) and capital optimisation (-\$131.2m) net of upfront financing fee (+\$13.4m), base fees adjustment (+\$14.0m) and performance fee (+\$19.1m).

2. Assets under management as at 31 Dec 2024. Represents KIT's economic interest in the enterprise value of its investments plus cash held at the Trust.

- 3. Based on Ixom's full year results for its financial year ended 30 Sep 2024, excluding one-costs and lease adjustments.
- 4. DPU in FY 2023 was 3.86 cents, excluding special distribution of 2.33 cents



## Expansion Across KIT's Business Segments in FY 2024

Accretive acquisitions with stable cashflows supporting long-term growth

	Energy Transition German Solar Portfolio <sup>1</sup>	Environmental Services Keppel Marina East Desalination Plant <sup>2</sup>	Distribution and Storage
Description	<ul> <li>German solar portfolio comprising ~60,000 bundled solar photo-voltaic systems (incl. battery storage and EV charging systems)</li> </ul>	<ul> <li>Singapore's first and only dual-mode desalination plant able to treat both reservoir and seawater, with daily capacity of 137,000 m<sup>3</sup></li> </ul>	<ul> <li>Established bus operator in Victoria, Australia with largest market share of public commuter bus services</li> </ul>
Business and revenue highlights	<ul> <li>✓ Long term lease agreements of 20 years with German residential households</li> <li>✓ Strong cashflow visibility supported by regulatory framework in Germany</li> </ul>	<ul> <li>Availability-based payments from PUB, Singapore's national water agency under a long term concession until 2045</li> <li>Stable cashflow backed by AAA-rated Singapore sovereign credit</li> </ul>	<ul> <li>✓ Evergreen business with high barriers to entry</li> <li>✓ Defensive cashflows with &gt;80% of revenue from long term inflation indexed government contracts</li> </ul>
KIT equity contribution and stake	▪ €109m (S\$159m) ▪ 45.0%	<ul> <li>S\$35m</li> <li>50% (which entitles KIT to 100% of economic benefit)</li> </ul>	<ul> <li>Up to ~A\$338.3m (~S\$297.4m)<sup>3</sup></li> <li>97.7%</li> </ul>

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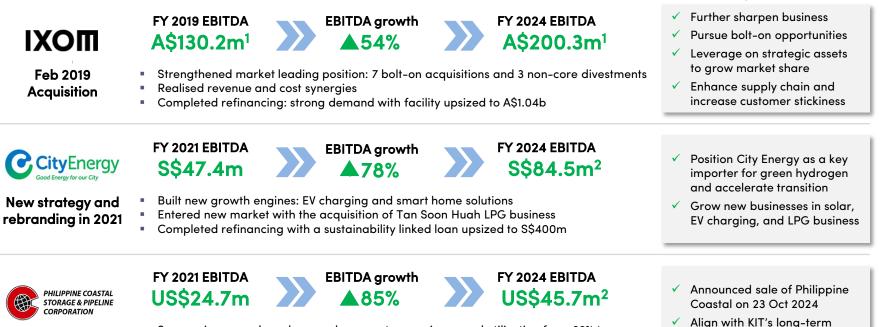
1. Completed the first three phases of closing in 1H 2024, with the fourth closing on 26 Jul 2024. The fifth closing is expected by 1Q 2025.

2. The acquisition of 50% equity interest in Marina East Water Pte. Ltd (MEW), which owns the Keppel Marina East Desalination Plant (KMEDP), that entitles KIT to the entire economic benefit of MEW, was completed on 27 Dec 2024.

3. Includes Rollover Aggregate Amount of A\$6.0m and Earn Out Payments (if any) of up to A\$20.0m.

Value Creation a Key Differentiation for KIT

Driving growth of businesses through focused portfolio optimisation plans



Jan 2021 Acquisition

- Success in renewals and secured new customers: increased utilisation from 66% to almost 100%
- Implemented new pricing strategy to drive revenue and enhance margins
- Tank storage capacity expansion works

1. Based on Ixom's full year results for its financial year ended 30 September, excluding one-off costs and lease adjustments.

2. Excludes one-off acquisition related cost and unrealised exchange gain.

### STRUCTURE

**Portfolio Optimisation Plans** 

strategy of lower carbon

energy transition segments

## **Driving Portfolio Growth through Acquisitions and Value Creation** Well-positioned for growth

**Expand into transportation infrastructure Acquisition of Ventura** 

Made 1st solar investment **German Solar Portfolio** 

**Concession and CTA extensions** Senoko WTE Plant and KMC

**Crystallised value creation Ixom and City Energy** 



Oct 2022

1. The sale of Philippine Coastal was announced on 23 Oct 2024 with completion expected in early 2025.

2. Completed the first three phases of closing of the German Solar Portfolio acquisition in 1H 2024, with the fourth closing on 26 Jul 2024. The fifth closing is expected by 1Q 2025

3. The acquisition of 50% equity interest in Marina East Water Pte. Ltd (MEW), which owns the Keppel Marina East Desalination Plant, that entitles KIT to the entire economic benefit of MEW, was completed on 27 Dec 2024.

4. Assets under Management (AUM) as at 31 Dec 2024. Based on independent valuation conducted by EY Corporate Advisors Pte Ltd and Deloitte & Touche Financial Advisory Services Pte Ltd (except KMEDP and Philippine Coastal). Represents KIT's economic interest in the enterprise value of its investments plus cash held at the Trust. The valuation of KMEDP is based on the enterprise value at acquisition. The valuation of Philippine Coastal is based on the enterprise value of proposed sale as announced on 23 Oct 24.

Sep 2022



Dec 2024

Jun 2024

Jan 2024

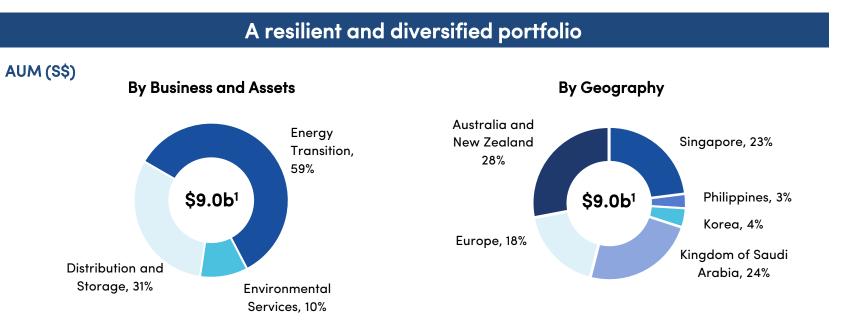
Dec 2023

Dec 2022

## > Voluntary Independent Portfolio Valuation

Portfolio AUM of \$9.0b<sup>1</sup> with new acquisitions and value creation initiatives

Y-o-y AUM growth of 22% driven by new acquisitions and growth in existing businesses



1. Assets under Management (AUM) as at 31 Dec 2024. Based on independent valuation conducted by EY Corporate Advisors Pte Ltd and Deloitte & Touche Financial Advisory Services Pte Ltd (except KMEDP and Philippine Coastal). Represents KIT's economic interest in the enterprise value of its investments plus cash held at the Trust. The valuation of KMEDP is based on the enterprise value at acquisition. The valuation of Philippine Coastal is based on the enterprise value of proposed sale as announced on 23 Oct 24.



# Business Updates

IXOM

IXO

EMPTY

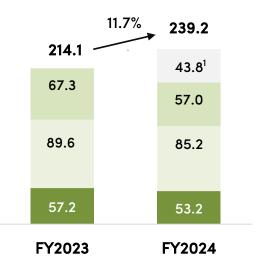
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Ixom

## Business Updates: Energy Transition

Supports the transition to a low-carbon economy and furthers KIT's decarbonisation roadmap

Funds from Operations (\$m)



German Solar Portfolio

- Renewables Portfolio (Windfarm Assets)
- Transition Assets (KMC and AGPC)

City Energy

### City Energy

- Achieved record EBITDA of \$85.3m, driven by strong contribution from City-OG and installation & contract services income
- Expanded EV charging portfolio with new sites secured in private residential and mixed developments, which expect to translate to ~4,800 EV charging lots when fully installed.
- Launch of attractively designed energy-efficient smart gas water-heaters, leading to higher customer onboarding since its introduction in Nov 2024

### Transition Assets (KMC and AGPC)

- KMC: 100% contracted availability for FY 2024
- Aramco Gas Pipelines Company: Stable gas demand underpinned by long-term economic growth and favourable demographics

### **Renewables Portfolio**

- Acquired German Solar Portfolio expected to comprise approximately 60,000 bundled solar PV systems (including battery storage and EV charging systems), backed by 20-year lease contracts<sup>2</sup>
- Continued progress in increasing output capacity at BKR2 to a maximum of 486MW



1. Based on German GAAP

2. Completed the first three phases of closing in 1H 2024, with the fourth closing on 26 Jul 2024. A fifth closing is expected by 1Q 2025.

## Business Updates: Environmental Services

Provides the essential services that protect human health and safeguard the environment

### Funds from Operations (\$m)



EMK

#### Singapore Waste and Water Assets

### Eco Management Korea Holdings (EMK)

- Maintained high availability and full utilisation of incineration capacity
- Renewed steam contract in Jan 2025 with major customer for 10 years at one incineration site, increasing EBITDA contribution to the site by 26%
- FY 2024 FFO was lower YoY due to near-term volatility in landfill price.
   Preserving landfill capacity due to softer pricing; prices are expected to improve gradually on the prospects of favourable policy adjustments
- Expansion of waste treatment solutions: Commencement of asbestos treatment business, new plastics recycling business has also commenced with volumes secured from pre-sales activities

### Singapore Waste and Water Assets

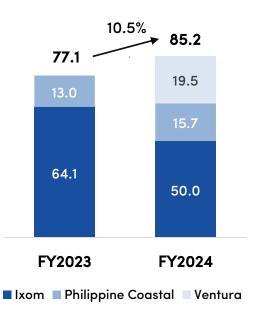
- Fulfilled contractual obligations with stable operations in FY 2024
- Extended Senoko WTE concession, with nominal FFO contribution from 4Q 2024
- Exploring extension of concession for SingSpring Desalination Plant
- Completed acquisition of Keppel Marina East Desalination Plant on 27 Dec 2024



## Business Updates: Distribution & Storage

Supporting and driving economic growth

Funds from Operations (\$m)



lxom

- Record EBITDA of A\$200.3m<sup>1</sup> on strong contributions from the Water, Dairy and Industrial sectors on continued robust demand from customers. FY 2024 FFO was lower YoY due to higher interest expense and higher maintenance capex.
- Commenced construction of a new Bitumen facility in Queensland, more than doubling the existing daily capacity in anticipation of increase in contracted volumes
- Completion of additional caustic tank in New Zealand, increasing capacity in the region by ~30% to support growing demand from key customers

### Ventura

- Secured early extension of bus service contracts<sup>2</sup> to 2028 on achievement of key performance targets
- Achieved market leading performance with 100%<sup>3</sup> in bus reliability and 92%<sup>3</sup> in bus punctuality, for the Jul – Dec 2024 period, fulfilling all performance targets

### **Philippine Coastal**

- Record year for Philippine Coastal with EBITDA of US\$45.7m, up 33% YoY, on higher contract prices and high average utilisation for FY 2024 of ~94%
- On track for completion of divestment by early 2025
- 1. Based on Ixom's full year results for its financial year ended 30 Sep 2024, excluding one-off costs and lease adjustments.
- 2. Metropolitan Bus Service Contracts ("MBSCs") are long term (8+2 years) contracts entered into in 2018 for 8 years till 2026, with an automatic 2-year extension up to 2028 if certain key performance targets are achieved.



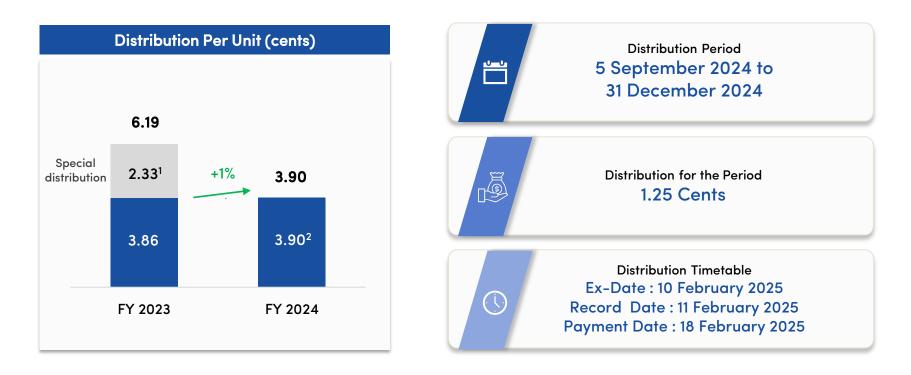


# Financial and Capital Management

City Energy

## Distribution Details

Steady DPU growth underpinned by contribution from new acquisitions



1. FY 2023 included a special distribution of 2.33 cents from the crystallisation of value creation at Ixom and City Energy.

2.FY 2024 DPU comprises 1H 2024 DPU of 1.95 cents, stub distribution of 0.70 cents for the period 1 Jul 2024 to 4 Sep 2024 and distribution declared from 5 Sep 2024 to 31 Dec 2024 of 1.25 cents.



# **2H 2024 Distributable Income (DI) (1/2)** Contribution from new acquisitions and resumption of KMC DI

S\$′000		2H 2024	2H 2023	+/(-) %	Remarks <sup>1</sup>
Energy Tro	Insition	66,728	50,034	33.4	
- City En	ergy	30,007	20,545	46.1	Higher town gas volume and service income (+\$6.9m) and fuel cost over-recovery due to timing of fuel cost passthrough in 2H 2024 (+\$2.6m).
	ion Assets and AGPC)	37,457	18,200	>100	Mainly due to resumption of KMC's DI after capital restructuring (+\$19.7m) in 2H 2024 net of lower contribution from AGPC mainly due to weaker USD (-\$0.5m).
- Renewo (wind f	ables Portfolio arms)	(4,923)	11,289	N.M.	Higher debt repayment (-\$3.7m), higher tax paid in 2024 (-\$6.9m), lower wind production and unplanned grid outage at BKR2.
- Germa	n Solar Portfolio	4,187²	-	N.M.	Contribution from first to fourth close of the acquisition.
Environme	ntal Services	32,359	44,861	(27.9)	
- Singap Water	ore Waste and Assets	25,849	36,546	(29.3)	Mainly due to lower contribution from Senoko (-\$10.0m) and extension capex (-\$3.7m) incurred net of higher energy efficiency savings from SingSpring (+\$3.4m).
- EMK		6,510	8,315	(21.7)	Lower contribution due to near-term volatility in landfill price (-\$5.6m) net of lower capex (+\$3.8m).
Distributio	n & Storage	69,097	31,521	>100	
- Ixom		40,103	27,032	48.4	Capex funded by debt (+\$17.7m) and one-off upfront financing fee which was paid in FY 2023 (+\$10.4m) net of higher maintenance capex (-\$5.1m) incremental interest expense (-\$5.9m) and tax paid (-\$4.0m).
- Philipp	ine Coastal	6,314	4,489	40.7	Better performance due mainly to higher contract prices (+\$4.4m) and lower capex (+\$2.5m) net of higher debt repayment (-\$5.1m).
- Venturo	נ	22,680	-	N.M.	Contribution following the completion of acquisition on 3 Jun 2024.
Asset Subt	otal	168,184	126,416	33.0	

1. The variance analysis should be made with reference to prior year comparative.

2. Based on German GAAP

KEPPEL INFRASTRUCTURE

# Contribution from new acquisitions and resumption of KMC DI

S\$'000	2H 2024	2H 2023	+/(-)%	Remarks <sup>1</sup>
Energy Transition	66,728	50,034	33.4	Please refer to slide 15 for the variance analysis.
Environmental Services	32,359	44,861	(27.9)	Please refer to slide 15 for the variance analysis.
Distribution & Storage	69,097	31,521	>100	Please refer to slide 15 for the variance analysis.
Asset Subtotal	168,184	126,416	33.0	
Corporate	(55,451)	(73,713)	(24.8)	Comprises Trust's expenses and distribution paid/payable to securities holders, management fees and financing costs.
Capital Optimisation	-	131,164	N.M.	Special distribution in 2H 2023 of \$131.2m.
Distributable Income	112,733	183,867	(38.7)	
Distributable Income (after adjusting for one-offs and timing differences)	108,908	94,985	14.7	<ul> <li>2H 2024 DI would be \$108.9m after adjusting for upfront financing fee (-\$3.6m) and PCSPC loan drawdown for capex (-\$0.7m) net of base fees adjustment (+\$0.4m).</li> <li>2H 2023 DI would be \$95.0m after adjusting for capital optimisation (-\$131.2m) net of upfront financing fee (+\$11.2m), base fees adjustment (+\$12.0m) and performance fees (+\$19.1m).</li> <li>Higher 2H 2024 Distributable Income (after adjusting for one-offs and timing differences) is mainly attributed to positive contribution from new acquisitions (+\$26.9m), partly offset by lower contribution from Senoko WTE (-\$10.1m) and extension capex incurred (-\$3.7m).</li> </ul>

1. The variance analysis should be made with reference to prior year comparative.



# **FY 2024 Distributable Income (DI) (1/2)** Contribution from new acquisitions and resumption of KMC DI

S\$′000	FY 2024	FY 2023	+/(-)%	Remarks <sup>1</sup>
Energy Transition	150,381	147,706	1.8	
- City Energy	50,994	52,730	(3.3)	Lower fuel cost over-recovery due to timing of fuel cost passthrough (-\$7.0m) net of stronger performance from City-OG, installation and contract services income and higher town gas volume, offset by higher tax and capex (+\$5.3m).
- Transition Assets (KMC and AGPC)	77,945	48,817	59.7	Resumption of KMC's DI after capital restructuring (+\$37.0m) in FY 2024. Lower contribution from AGPC YoY due to marked to market gain from unwinding of interest rate swaps in FY 2023 and weaker USD net of higher FY 2024 throughput volume (-\$7.9m).
<ul> <li>Renewables Portfolio (wind farms)</li> </ul>	9,994	46,159	(78.3)	BKR2's FY 2024 debt repayment was \$47.1m vs \$21.1m in FY 2023 (-\$26.0m). Remaining variance (-\$10.2m) due to higher tax paid in 2024, lower wind production, unplanned grid outage at BKR2 and lower electricity prices.
- German Solar Portfolio	11,448²	-	N.M.	Contribution from first to fourth close of the acquisition.
Environmental Services	69,968	83,728	(16.4)	
- Singapore Waste and Water Assets	63,340	72,296	(12.4)	Mainly lower contribution from Senoko (-\$8.7m) and extension capex (-\$3.7m) incurred net of higher energy efficiency savings from SingSpring (+\$4.2m).
- EMK	6,628	11,432	(42.0)	Lower contribution due to near-term volatility of landfill price (-\$4.8m).
Distribution & Storage	99,081	73,092	35.6	
- Ixom	64,112	64,134	0.0	Higher interest expense (-\$20m) and capex (-\$\$12.6m) in FY2024 net of one-off upfront financing fee paid in FY 2023 (+\$10.4m), lower tax paid (+\$7.6m) and capex funded by debt (+\$17.7m). This is mainly offset by the absence of one-off service income rendered in FY2023.
- Philippine Coastal	9,863	8,958	10.1	Higher contribution due mainly to higher contract prices (+\$4.4m) and lower capex (+\$3.8m) net of higher debt repayment (-\$5.1m) and one-off upfront financing cost (-\$2.2m).
- Ventura	25,106	-	N.M.	Contribution following completion of acquisition on 3 Jun 2024.
Asset Subtotal	319,430	304,526	4.9	

1. The variance analysis should be made with reference to prior year comparative.

2. Based on German GAAP.

# FY 2024 Distributable Income (DI) (2/2) Contribution from new acquisitions and resumption of KMC DI

S\$′000	FY 2024	FY 2023	+/(-)%	Remarks <sup>1</sup>
Energy Transition	150,381	147,706	1.8	Please refer to slide 17 for the variance analysis.
Environmental Services	69,968	83,728	(16.4)	Please refer to slide 17 for the variance analysis.
Distribution & Storage	99,081	73,092	35.6	Please refer to slide 17 for the variance analysis.
Asset Subtotal	319,430	304,526	4.9	
Corporate	(115,699)	(118,932)	(2.7)	Comprises Trust's expenses and distribution paid/payable to securities holders, management fees and financing costs.
Capital Optimisation	-	131,164	N.M.	Special distribution in FY 2023 of \$131.2m.
Distributable Income	203,731	316,758	(35.7)	
Distributable Income (after adjusting for one–offs and timing differences)	218,742	209,712	4.3	<ul> <li>FY 2024 DI would be \$218.7m after adjusting for upfront financing fee (+\$2.9m) and performance fee (+\$13.0m) net of PCSPC loan drawdown for capex (-\$0.7m) and base fees adjustment (-\$0.2m).</li> <li>FY 2023 DI would be \$209.7m after adjusting for BKR2 debt repayment (-\$22.4m) and capital optimisation (-\$131.2m) net of upfront financing fee (+\$13.4m), base fees adjustment (+\$14.0m) and performance fee (+\$19.1m).</li> <li>Higher FY2024 Distributable Income (after adjusting for one-offs and timing differences) is mainly attributed to positive contribution from new acquisitions (+\$36.6m), partly offset by lower contribution from Senoko WTE and windfarms (-\$22.5m in total) and extension capex incurred (-\$3.7m).</li> </ul>

1. The variance analysis should be made with reference to prior year comparative.



## Balance Sheet

### Building a strong balance sheet to support growth

Balance Sheet (S\$'m)	31 Dec 2024	31 Dec 2023
Cash	457	483
Borrowings	2,989	2,717
Net debt	2,532	2,234
Total assets	6,186	5,617
Total liabilities	4,208	3,828
Net Debt / EBITDA	5.4x <sup>2</sup>	4.8x
Net Gearing <sup>3</sup>	40.9%	39.8%
Interest Coverage Ratio	7.0x	15.0x <sup>4</sup>
Weighted Average Cost of Debt	4.51%	4.25%

72.9%

Fixed and Hedged Debt<sup>1</sup>

71.0% Foreign currency distributions hedged

> **3.75** Weighted Average Debt Maturity

> > (Years)

1. A 25bps change in interest rate would have a c.0.8% impact on FY 2024 Distributable Income.

2. Based on EBITDA for FY 2024, including EBITDA contribution from completed phases of German Solar Portfolio and Ventura from 3 Jun 2024.

3. Calculated based on book value of assets. There are no gearing restrictions on business trusts.

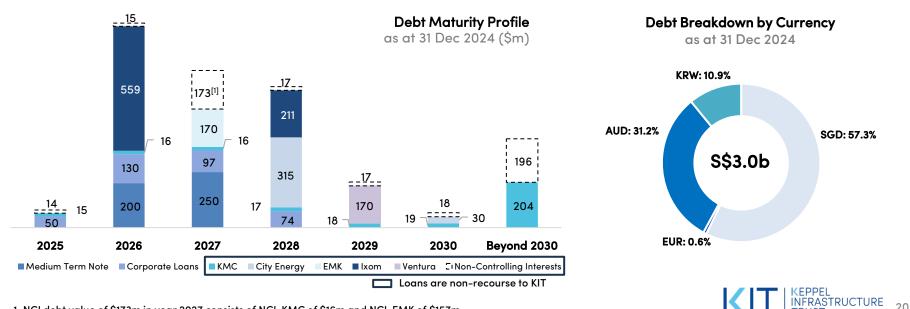
4. Excluding the Ixom capital optimisation, interest coverage ratio for FY 2023 would be 10.9x.



## Capital Management

## Well-spread debt maturity profile with healthy capital management metrics

- Issued \$200m in perpetual securities and \$200m via a placement in 3Q 2024 to fully repay the acquisition term loan utilised to partially fund the acquisition of Ventura.
- Obtained \$75m multi-currency revolving facility in 4Q 2024 to facilitate KIT's growth; total undrawn committed facilities of \$\$608m as at 31 Dec 2024.
- Acquired a 50% equity interest in Marina East Water Pte. Ltd., financed with internal sources of funds and existing debt facilities.



1. NCI debt value of \$173m in year 2027 consists of NCI-KMC of \$16m and NCI-EMK of \$157m.

## Capex Plan for 2025

## Supporting KIT's sustainable long-term growth

Maintenance Capex			Growth Capex	
<ul> <li>Capital expenditure to sustain the historical reven profitability as well as for HSE and regulation purp</li> </ul>		Value accretive capital expenditure which will drive value     upside to existing portfolio value		
<ul> <li>Mainly relates to replacement/enhancements of n and equipment</li> </ul>	machinery	J-ö-	Energy Transition	S\$26m
Energy Transition S\$17	7m		Purpose: Mainly for plant life extension, EV and investment and new wind farm dropdown	Solar
Environmental Services S\$8	ßm		<b>Environmental Services</b> Purpose: Plant life extension and capacity expa	<b>S\$8m</b> nsion
Distribution & Storage S\$70	0m <sup>1</sup>		<b>Distribution &amp; Storage</b> Purpose: Growth in various business segments	S\$31m <sup>1</sup>

1. Forecast capex plans for Ixom and Ventura are based on their financial year ending 30 September, and 30 June, respectively.



# Commitment to Sustainability

Borkum Riffgrund 2

## **ESG Performance Highlights**

## **2** Environmental Stewardship

- Aligned reporting with the recommendations of the Taskforce on Climate-related Financial Disclosures (TCFD)
- Progressed on decarbonisation roadmap with acquisition of the German Solar Portfolio which increased renewables exposure



### Responsible Business

Dedicated Board ESG Committee



- Upheld high standards of ethical business conduct and strong corporate governance
- Fulfilled contractual obligations with high availability

### People and Community

- Dedicated >1,100 volunteering hours to support outreach efforts in conjunction with Keppel's Fund Management & Investment platforms in 2024
- Achieved an average of ~23.3 training hours per employee in 2024
- Achieved a zero-fatality workplace in 2024

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# **Thank You**

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City Energy



## **Additional Information**

- Overview of KIT
- Portfolio Overview
- Segment Distributable Income
- Business and Assets Summary EBITDA
- Debt Amortisation Summary

## Largest SGX-listed Infrastructure Business Trust<sup>1</sup>

Providing exposure to the resilient and growing global infrastructure sector

### S\$9.0b AUM

Portfolio of scale providing global access to attractive real assets

### **Essential** businesses and assets

underpinned by strong secular tailwinds

### >10 mature economies

Focused on investment grade jurisdictions with well-developed regulatory frameworks and strong sovereign credit ratings



#### NORWAY and SWEDEN ENERGY TRANSITION European Onshore Wind

Platform



#### GERMANY ENERGY TRANSITION

 Borkum Riffgrund 2 (BKR2) German Solar Portfolio<sup>2</sup>



#### SOUTH KOREA ENVIRONMENTAL SERVICES

 Eco Management Korea Holdings (EMK)

1. By enterprise value as at 31 Dec 2024.



#### SINGAPORE **ENERGY TRANSITION**

- City Energy
- Keppel Merlimau Cogen Plant

### ENVIRONMENTAL SERVICES

- Senoko Waste-to-Energy (WTE) Plant
- **Keppel Seghers Tuas WTE Plant**
- Keppel Seghers Ulu Pandan NEWater Plant
- SingSpring Desalination Plant
- Keppel Marina East Desalination Plant<sup>4</sup>



- 3. The sale of Philippine Coastal was announced on 23 Oct 2024 with completion expected in early 2025.
- 4. The acquisition of 50% equity stake in Marina East Water Pte. Ltd. (MEW) which owns the Keppel Marina East Desalination Plant, entitling KIT to the entire economic benefit of MEW, was completed on 27 Dec 2024.



#### KINGDOM OF SAUDI ARABIA ENERGY TRANSITION

Aramco Gas Pipelines Company



#### THE PHILIPPINES **DISTRIBUTION & STORAGE**

Philippine Coastal Storage & • **Pipeline Corporation** (Philippine Coastal)<sup>3</sup>



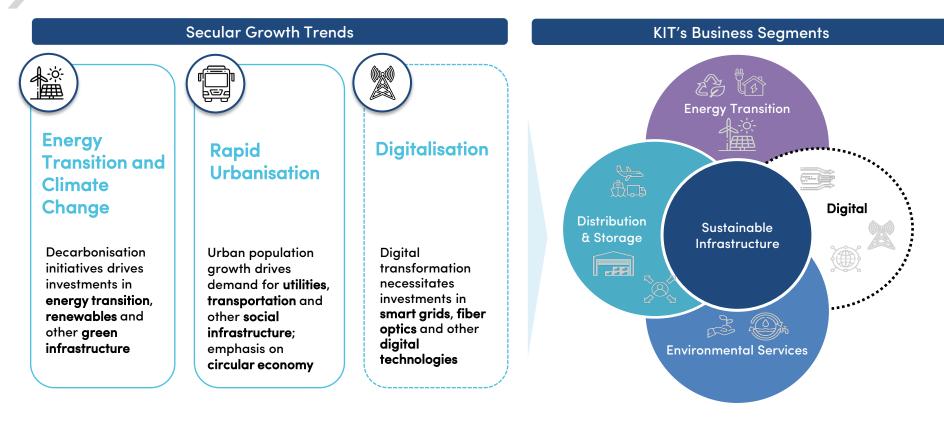
#### **AUSTRALIA & NEW ZEALAND DISTRIBUTION & STORAGE**

- Ixom .
- Ventura



## Leveraging on the Sustainable Infrastructure Theme

Secular growth trends driving investment in KIT's key business segments





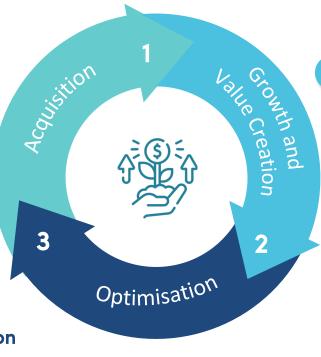
## Optimising Portfolio Through Value Creation

Unlocking value of evergreen portfolio by asset recycling

## Acquisition

Leveraged to secular growth trends and/or aligned with sponsor Keppel's operational expertise

- $\leq$  Expected returns of 10-15%
- Keppel's proprietary assets as potential pipeline



### Growth and Value Creation

Driving portfolio performance with strategic growth plans

🗹 Sharpen business focus

✓ Improve value proposition to increase market share

Explore synergies within existing businesses

 $\sqsubseteq$  Invest in growth capex and bolt-ons

## 3 Optimisation

### Optimise and unlock value

- ☑ Potential asset recycling in whole, or in part
- Redeploy proceeds into higher yielding investments



## Drawing on Keppel's Deep Engineering and Operating Capabilities Operator-oriented DNA: Strong emphasis on value-adding and active management

## Global Solutions

Leveraging Keppel's strong technical expertise and proven operating capabilities to provide solutions for the world's most pressing challenges

## 30 years'

Infrastructure investment, development and management track record

Ranked #3

Listed infrastructure asset manager by AUM<sup>3</sup>

### Energy Infrastructure

- Developer of Singapore's 1<sup>st</sup> independent power project, hydrogen-ready advanced CCGT and district cooling systems
- ~3.7 GW renewable energy portfolio<sup>1</sup>
- Pioneer retailer of gas and electricity in Singapore
- EV charging solutions provider in Singapore

### Environmental Infrastructure

Water Reuse & Wastewater Solutions

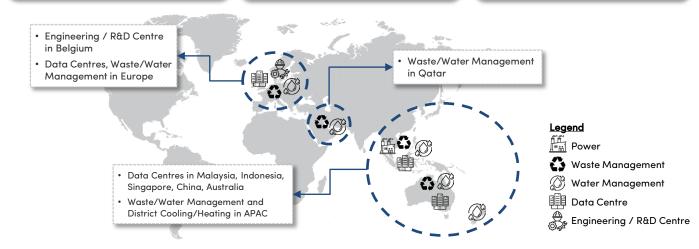
 Extensive range of wastewater treatment and water recycling solutions for all types of municipal and industrial effluent

#### Waste-to-Energy (WTE)

- >100 WTE projects & 150 WTE lines across 17 countries and 4 continents
- ~40% of Singapore's municipal incinerable waste

### Connectivity

- 35 data centres across Asia Pacific and Europe<sup>2</sup>
- Jointly developing subsea cable project to connect Singapore and West Coast of North America, with Meta and Telin
- Enterprise Business Solutions and 5G offerings through M1



KEPPEL INFRASTRUCTURE TRUST

29

1. On a gross basis and includes projects under development

2. Includes two projects in the pipeline

3. Keppel Ltd ranked third largest listed infrastructure asset manager by IPE Research. As at 31 Dec 2023.

## **Market Outlook**

## Infrastructure: Driving Sustainable Development

### The trends in the infrastructure industry are very strong, even amid the market turmoil

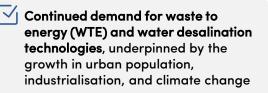
# 2

Looking ahead, the energy transition sector is poised to experience robust growth

# 3

Infrastructure supporting the circular economy will remain crucial

- Investor appetite for infrastructure assets is expected to remain strong amid uncertain macro backdrop
- Listed infrastructure has historically produced above-average returns in inflationary environment with stronger inflation-linked cash flows and profitability
- US\$4.8 trillion in global energy transition and grid investments e.g. renewables, EV, carbon capture, is required annually between 2024 and 2030 for the world to get back on track to net zero<sup>1</sup>
- Accelerate EV adoption: Governments globally have introduced incentives and regulations to spur demand for EVs and curb transport-related emissions





## Portfolio Overview as at 31 Dec 2024

			Description	Customer	Revenue model	Total Assets <sup>1</sup> (S\$'m)
Energy Transition		City Energy	Sole producer and retailer of piped town gas; expanded into LPG business, as well as EV charging and smart home solutions	> 909,000 commercial and residential customers	Fixed margin per unit of gas sold, with fuel and electricity costs passed through to consumers	
		Keppel Merlimau Cogen	1,300MW combined cycle gas turbine power plant	Capacity Tolling Agreement with Keppel Electric until 2040 (land lease till 2035, with 30-year extension)	Fixed payments for meeting availability targets	
		Aramco Gas Pipelines Company	Holds a 20-year lease and leaseback agreement over the usage rights of Aramco's gas pipelines network	20 years quarterly tariff from Aramco, one of the largest listed companies globally (A1 credit rating)	Quarterly tariff payments backed by minimum volume commitment for 20 years with built-in escalation	3,022.7
		European Onshore Wind Platform	Four wind farm assets in Sweden and Norway with a combined capacity of 275 MW	Local grid	Sale of electricity to the local grid	
		BKR2	A 465 MW operating offshore wind farm located in Germany	20-year power purchase agreement with Ørsted till 2038	Operates under the German EEG 2014 with attractive Feed-in-Tariff and guaranteed floor price till 2038	
	A.A.M	German Solar Portfolio	<sup>~</sup> 60,000 bundled solar PV systems <sup>2</sup> with a projected combined generation capacity of 585 MW	20-year lease contracts with German households	Receive fixed monthly rental fees for rental of solar PV systems	

Based on book value as at 31 Dec 2024.
 Including systems under development.



## Portfolio Overview as at 31 Dec 2024

			Description	Customer	Revenue model	Assets <sup>1</sup> (S\$'m)
Environmental Services		Senoko WTE Plant	Waste-to-energy plant with 2,310 tonnes/day waste incineration concession	NEA, Singapore government agency – concession until 2027 with option for up to 1-year extension (Singapore – AAA credit rating)	Fixed payments for availability of incineration capacity	
		Tuas WTE Plant	Waste-to-energy plant with 800 tonnes/day waste incineration concession	NEA, Singapore government agency – concession until 2034 (Singapore – AAA credit rating)	Fixed payments for availability of incineration capacity	
	Ulu Pandan NEWater Plant		One of Singapore's largest NEWater plants, capable of producing 162,800m <sup>2</sup> /day <sup>2</sup>	PUB, Singapore government agency – concession until 2027 (Singapore – AAA credit rating)	Fixed payments for the provision of NEWater production capacity	
	SingSpring Desalination Plant	Singapore's first large-scale seawater desalination plant, capable of producing 136,380m /day of potable water	PUB, Singapore government agency – concession until 2025 (land lease till 2033) (Singapore – AAA credit rating)	Fixed payments for availability of output capacity	1,111.4	
		Keppel Marina East Desalination Plant	Singapore's first and only large- scale dual-mode desalination plant able to treat seawater and reservoir water, capable of producing 137,000m /day of potable water	PUB, Singapore government agency – concession until 2045 (Singapore – AAA credit rating)	Fixed payments for availability of output capacity	
		ЕМК	Leading integrated waste management services player in South Korea	Variety of customers including government municipalities and large industrial conglomerates	Payments from customers for delivery of products and provision of services based on agreed terms	

1. Based on book value as at 31 Dec 2024.

2. Ulu Pandan NEWater Plant has an overall capacity of 162,800 m3/day, of which 14,800 m3/day is undertaken by Keppel Seghers Engineering Singapore.



Total

## > Portfolio Overview as at 31 Dec 2024

		Description	Customer	Revenue model	Assets <sup>1</sup> (S\$'m)
Distribution & Storage	lxom	Manufacturer and distributor of water treatment chemicals, industrial and specialty chemicals in Australia and New Zealand	Over 17,000 business and municipal customers, and over 35,000 retail customers	Payments from customers for delivery of products and provision of services based on agreed terms	
	Philippine Coastal	Largest independent petroleum products storage facility in the Philippines, located in Subic Bay	Blue-chip customers	USD-denominated "take-or-pay" contracts	2,019.6
	Ventura	Largest bus operator in Victoria, Australia, providing essential transport services in Melbourne	Public and private entities including government, school and businesses	Majority of revenues from long- term, fixed-fee cost-indexed government contracts	



Total

## > 2H 2024: Distributable Income

\$\$'000 	Energy Transition	Environmental Services	Distribution & Storage	Corporate <sup>1</sup>	Group
Profit after tax	34,028	(13,771)	28,220	4,864	53,341
Add/(less) adjustments:					
Reduction in concession / lease receivables	38	19,594	-	-	19,632
Transaction costs in relation to acquisition <sup>2</sup>	-	-	8,485	632	9,117
Tax paid	(3,955)	(2,372)	(20,419)	(166)	(26,912)
Maintenance capex	(2,029)	(5,070)	(29,465)	-	(36,564)
Non-cash interest	4,401	673	2,010	518	7,602
Income tax expense	2,344	(4,854)	8,660	(401)	5,749
Depreciation and amortisation	43,794	27,777	50,486	-	122,057
Share of results of joint venture	14,280	-	(5,249)	-	9,031
QPDS interest expenses to KIT	35,313	5,958	-	(41,271)	-
Perp securities holder	-	-	-	(17,768)	(17,768)
FFO from joint venture	30,631	-	9,512	-	40,143
Payment of upfront fee and legal fees	7,656	-	-	(330)	7,326
Other adjustments	(31,133)	4,578	(4,781)	(1,529)	(32,865)
NCI	(15,040)	65	(1,366)	-	(16,341)
Funds from Operations <sup>3</sup>	120,328	32,578	46,093	(55,451)	143,548
Add: Maintenance capex funded by long-term debt	-	6,643	27,853	-	34,496
Less: Mandatory debt repayment	(51,866) <sup>4</sup>	(3,149) <sup>5</sup>	(5,816) <sup>5</sup>	-	(60,831)
Add: Growth capex funded by FFO	(1,734)	(3,713)	967	-	(4,480)
Distributable Income <sup>6</sup>	66,728	32,359	69,097	(55,451)	112,733

#### Note:

- Comprises Trust expenses and distribution paid/payable to perpetual securities holders, management fees and financing costs.
- Due to one-off acquisition related costs incurred for new investments which are reversed through "Transaction costs in relation to acquisition" to reflect actual funds from operations.
- 3.Funds from Operations refers to profit after tax adjusted for reduction in concession/lease receivables, transaction costs, non-cash interest and current cash tax, maintenance capital expenditure, non-cash adjustments and non-controlling interest adjustments.
- 4.Relating to debt repayment for KMC, BKR2 and German Solar Portfolio in 2H2024.
- 5.Relating to debt repayment for SingSpring Desalination Plant and Philippine Coastal in 2H2024.
- 6.Distributable Income is defined as Funds from Operations less mandatory debt repayment and other charges, credits or adjustments as deemed appropriate by the Trustee-Manager.



## > 2H 2023: Distributable Income

\$\$'000	Energy Transition	Environmental Services	Distribution & Storage	Corporate <sup>1</sup>	Group
Profit after tax	49,182	(12,328)	5,924	32,397	75,175
Add/(less) adjustments:					
Reduction in concession / lease receivables	33	32,542	-	-	32,575
Transaction costs in relation to acquisition <sup>2</sup>	-	-	1,681	-	1,681
Tax paid	(2,412)	(4,876)	(11,139)	(127)	(18,554)
Maintenance capex	(1,430)	(9,837)	(19,476)	-	(30,743)
Non-cash interest	1,022	628	2,722	237	4,609
Income tax expense	(2,704)	(4,948)	13,395	14	5,757
Depreciation and amortisation	42,929	28,246	26,581	-	97,756
Share of results of joint venture	(12,654)	-	(20,187)	-	(32,841)
QPDS interest expenses to KIT	35,312	10,414	-	(45,726)	-
Perp securities holder	-	-	-	(13,687)	(13,687)
FFO from joint venture	30,396	-	7,822	-	38,218
Payment of upfront fee and legal fees	(52)	-	(10,652)	(513)	(11,217)
Other adjustments	(33,351)	1,513	39,373	(46,308)	(38,773)
NCI	(10,847)	(834)	(1,190)	-	(12,871)
Funds from Operations <sup>3</sup>	95,424	40,520	34,854	(73,713)	97,085
Add: Ixom capital optimisation <sup>4</sup>	-	-	-	131,164	131,164
Add: Maintenance capex funded by long-term debt	-	7,491	-	-	7,491
Less: Growth capex funded by FFO	(4,490)	-	(2,656)	-	(7,146)
Less: Mandatory debt repayment	(21,140)5	(3,150) <sup>6</sup>	(677) <sup>6</sup>	-	(24,967)
Adjustment for KMC DI	(19,760)7	-	-	-	(19,760)
Distributable Income <sup>8</sup>	50,034	44,861	31,521	57,451	183,867

#### Note:

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- 4.Part of the \$273 million capital optimisation proceeds.
- 5.Relating to BKR2's mandatory debt amortisation in Jul 2023.
- 6.Relating to debt repayment for SingSpring Desalination Plant and Philippine Coastal.
- 7.KMC's computed DI negated by the mandatory debt amortisation in Jun 2023.
- Distributable Income is defined as Funds from Operations less mandatory debt repayment and other charges, credits or adjustments as deemed appropriate by the Trustee-Manager.



## FY 2024: Distributable Income

S\$'000	Energy Transition	Environmental Services	Distribution & Storage	Corporate <sup>1</sup>	Group
Profit after tax	15,583	(34,659)	56,612	(12,200)	25,336
Add/(less) adjustments:					
Reduction in concession / lease receivables	73	52,405	-	-	52,478
Transaction costs in relation to acquisition <sup>2</sup>	-	-	8,051	14,429	22,480
Tax paid	(7,844)	(4,036)	(35,589)	(358)	(47,827)
Maintenance capex	(6,274)	(12,833)	(44,460)	-	(63,567)
Non-cash interest	3,501	1,336	3,502	833	9,172
Income tax expense	8,836	(7,047)	22,893	86	24,768
Depreciation and amortisation	86,097	58,821	80,246	-	225,164
Share of results of joint venture	12,913	-	(9,342)	-	3,571
QPDS interest expenses to KIT	70,241	14,875	-	(85,116)	-
Perp securities holder	-	-	-	(31,305)	(31,305)
FFO from joint venture	84,206	-	15,693	-	99,899
Payment of upfront fee and legal fees	-	-	-	(700)	(700)
Other adjustments	(2,587)	4,516	(9,998)	(1,368)	(9,437)
NCI	(25,501)	(41)	(2,442)	-	(27,984)
Funds from Operations <sup>3</sup>	239,244	73,337	85,166	(115,699)	282,048
Add: Maintenance capex funded by long-term debt	-	6,643	27,853	-	34,496
Less: Mandatory debt repayment	(86,659)4	(6,299) <sup>5</sup>	(6,488) <sup>5</sup>	-	(99,446)
Less: Growth capex funded by FFO	(2,204)	(3,713)	(7,450)	-	(13,367)
Distributable Income <sup>6</sup>	150,381	69,968	99,081	(115,699)	203,731

#### Note:

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- 6.Distributable Income is defined as Funds from Operations less mandatory debt repayment and other charges, credits or adjustments as deemed appropriate by the Trustee-Manager.



## FY2023: Distributable Income

\$\$'000	Energy Transition	Environmental Services	Distribution & Storage	Corporate <sup>1</sup>	Group
Profit after tax	53,471	(36,201)	42,687	47,109	107,066
Add/(less) adjustments:					
Reduction in concession / lease receivables	63	63,761	-	-	63,824
Transaction costs in relation to acquisition <sup>2</sup>	-	-	3,956	(263)	3,693
Tax paid	(4,715)	(6,446)	(37,006)	(214)	(48,381)
Maintenance capex	(2,312)	(15,441)	(29,835)	-	(47,588)
Non-cash interest	1,970	1,276	4,024	565	7,835
Income tax expense	1,963	(8,306)	27,754	414	21,825
Depreciation and amortisation	85,176	66,666	53,285	-	205,127
Share of results of joint venture	(20,366)	-	(21,393)	-	(41,759)
QPDS interest expenses to KIT	70,049	20,658	-	(90,707)	-
Perp securities holder	-	-	-	(27,150)	(27,150)
FFO from joint venture	63,818	-	12,958	-	76,776
Payment of upfront fee and legal fees	(1,402)	-	(10,652)	(1,364)	(13,418)
Other adjustments	(11,944)	1,186	34,277	(47,322)	(23,803)
NCI	(21,671)	(3,711)	(2,963)	-	(28,345)
Funds from Operations <sup>3</sup>	214,100	83,442	77,092	(118,932)	255,702
Add: Ixom capital optimisation <sup>4</sup>	-	-	-	131,164	131,164
Add: Maintenance capex funded by long-term debt	-	7,491	-	-	7,491
Less: Growth capex funded by FFO	(4,490)	-	(2,656)	-	(7,146)
Less: Mandatory debt repayment	(21,140)5	(7,205) <sup>6</sup>	(1,344) <sup>6</sup>	-	(29,689)
Adjustment for KMC DI	(40,764) <sup>7</sup>	-	-	-	(40,764)
Distributable Income <sup>8</sup>	147,706	83,728	73,092	12,232	316,758

#### Note:

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## FY2024: Businesses and Assets Results Summary – EBITDA

### **City Energy**

\$\$'000	FY2024	FY2023	Change %
Revenue	428,164	399,532	7.2
Other income	13,649	9,233	47.8
Other gains/(losses) – net	370	(139)	N/M
Expenses			
Operating costs	(315,056)	(294,189)	7.1
Staff costs	(33,713)	(26,590)	26.8
Depreciation and amortisation	(7,758)	(5,588)	38.8
Finance costs	(38,659)	(38,714)	(0.1)
Profit before tax	46,997	43,545	7.9
Income tax expense	(8,635)	(8,064)	7.1
Net profit after tax	38,362	35,481	8.1
Funds from operations attributable to KIT	53,198	57,219	(7.0)
EBITDA	85,342 <sup>1</sup>	81,260 <sup>1</sup>	5.0

### Keppel Merlimau Cogen

S\$'000	FY2024	FY2023	Change %
Revenue	136,385	130,539	4.5
Other income	6,118	3,687	65.9
Other gains/(losses) - net	46	272	(83.1)
Expenses			
Operating costs	(38,681)	(40,929)	(5.5)
Staff costs	-	-	-
Depreciation and amortisation	(81,200)	(82,449)	(1.5)
Finance costs	(103,232)	(98,087)	5.2
Loss before tax	(80,564)	(86,967)	(7.4)
Income tax (expense)/credit	(267)	6,101	N/M
Net loss after tax	(80,831)	(80,866)	(0.0)
Funds from operations attributable to KIT	44,195	40,765	8.4
EBITDA	103,505 <sup>2</sup>	92,931 <sup>2</sup>	11.4

1. Exclude unrealised exchange loss \$0.5m (FY2023: gain S\$0.2m).

2. Exclude unrealised exchange loss \$0.07m (FY2023: gain S\$0.02m).



## FY2024: Businesses and Assets Results Summary – EBITDA

### Singapore waste and water assets

\$\$'000	FY2024	FY2023	Change %
Revenue	186,173	103,754	79.4
Other income	1,232	1,099	12.1
Expenses			
Operating costs	(165,307)	(84,573)	95.5
Staff costs	-	-	-
Depreciation and amortisation	(7,161)	(7,628)	(6.1)
Finance costs	(17,460)	(21,228)	(17.8)
Loss before tax	(2,523)	(8,576)	(70.6)
Income tax expense	(1,443)	(364)	>100.0
Net loss after tax	(3,966)	(8,940)	(55.6)
Funds from operations attributable to KIT	73,352	79,502	(7.7)
EBITDA	21,709	19,895	9.1

### Eco Management Korea

KRW'm	FY2024	FY2023	Change %
Revenue	104,263	122,200	(14.7)
Other income	3,155	1,541	>100.0
Other (losses)/gains – net	(255)	(530)	(51.9)
Expenses			
Operating costs	(48,525)	(53,732)	(9.7)
Staff costs	(18,906)	(19,644)	(3.8)
Depreciation and amortisation	(52,499)	(57,374)	(8.5)
Finance costs	(27,052)	(27,379)	(1.2)
Loss before tax	(39,819)	(34,918)	14.0
Income tax credit	8,628	8,426	2.4
Net loss after tax	(31,191)	(26,492)	17.7
Funds from operations attributable to KIT	_ 1	3,830	(100.0)
EBITDA	38,561	51,115 <sup>2</sup>	(24.6)



## • FY2024: Businesses and Assets Results Summary – EBITDA

### Ixom

A\$'000	FY2024	FY2023	Change %
Revenue	1,314,960	1,375,623	(4.4)
Other income	5,600	2,698	>100.0
Other gains/(losses) – net	1,005	109	>100.0
Expenses			
Operating costs	(936,628)	(1,001,962)	(6.5)
Staff costs	(180,137)	(172,017)	4.7
Depreciation and amortisation	(62,318)	(59,730)	4.3
Finance costs	(61,941)	(41,147)	50.5
Profit before tax	80,541	103,574	(22.2)
Income tax expense	(24,631)	(31,111)	(20.8)
Net profit after tax	55,910	72,463	(22.8)
Funds from operations attributable to KIT	56,611	71,890	(21.3)
EBITDA	205,539 <sup>1</sup>	209,225 <sup>2</sup>	(1.8)

### Ventura

A\$'000	FY2024
Revenue	180,918
Other (expense)/income	2,447
Other (losses)/gains - net	(66)
Expenses	
Operating costs	(41,885)
Staff costs	(105,944)
Depreciation and amortisation	(28,458)
Finance costs	(8,183)
Profit before tax	(1,171)
Income tax expense	(1,265)
Net profit after tax	(2,436)
Funds from operations attributable to KIT	21,977
EBITDA	42,865 <sup>3</sup>

1. Exclude one-off acquisition related costs incurred (A\$0.8m) and unrealised exchange loss (A\$0.6m).

2. Exclude one-off acquisition related costs incurred (A\$4.4m) and unrealised exchange loss (A\$1.3m).

3. Exclude one-off acquisition related costs incurred (A\$8.2m).



## Debt Amortisation Summary

	Amortisation Period	Amortisation Method	Debt Maturity
Energy Transition			
Keppel Merlimau Cogen	Semi-annually in Jun and Dec	Step up amortisation	May 2039
BKR2	Semi-annually in Jun and Dec	Sculpted	Jun 2028
German Solar Portfolio	Comprises various tranches with approximately 90% of the loan repayment due semi-annually in Jun and Dec	Sculpted	Dec 2037 – Dec 2042
Environmental Services			
Keppel Marina East Desalination Plant	Quarterly in Jan, Apr, Jul and Oct	Step up amortisation	Apr 2044
Distribution & Storage			
Philippine Coastal	Semi-annually in Jan and Jul	Step up amortisation	Jan 2027

