

Keppel Infrastructure Trust

2Q FY16 Results Presentation

19 October 2015

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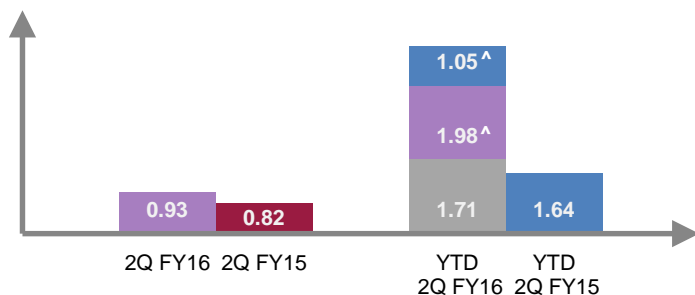
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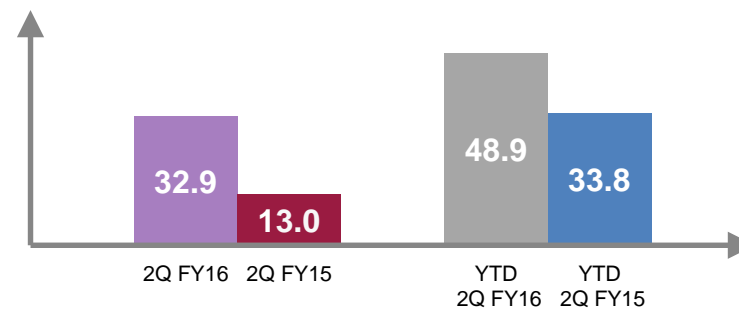
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Financial snapshot

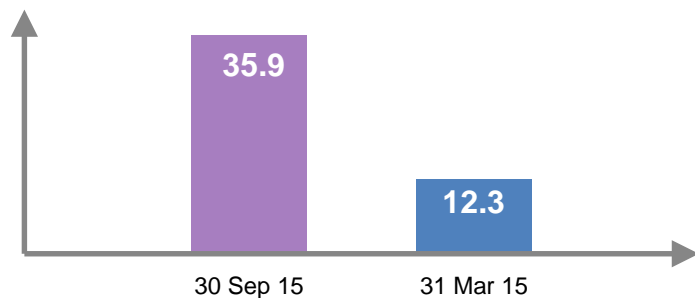
DPU (S Cents)



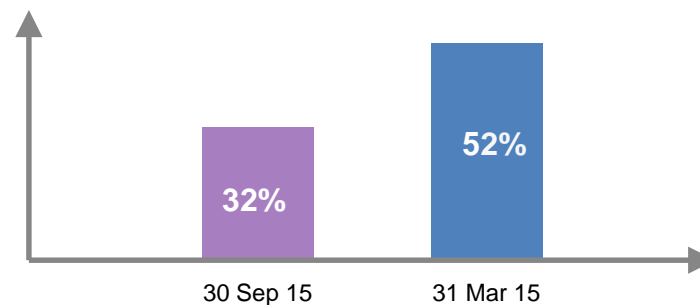
Distributable Cash Flows (S\$m)



NAV Per Unit (S Cents)



Gearing*



[^] Pre and post combination special DPU of 1.98 cents and 1.05 cents, respectively

* Net debt over total assets

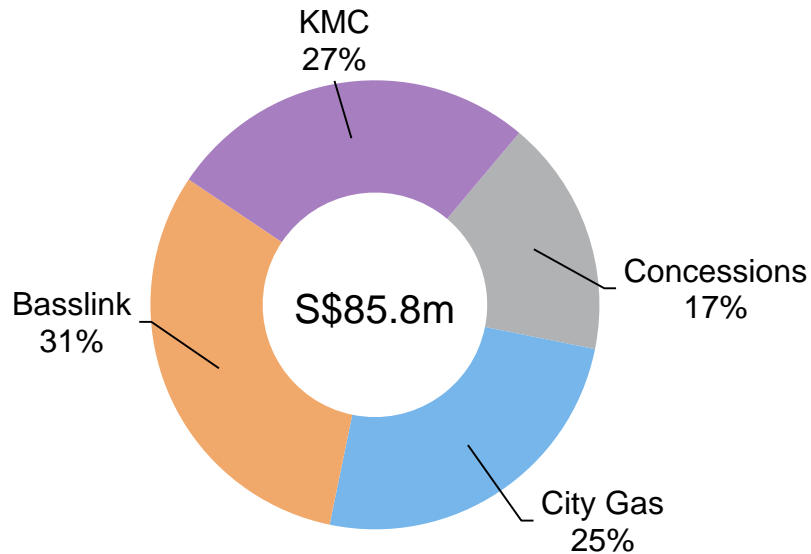
Note: Crystal and KMC acquisitions completed on 18 May 2015 and 30 June 2015, respectively

Distributable cash flows generated from...

S\$m	2Q FY16	2Q FY15	Explanations
City Gas	7,310	11,172	<ul style="list-style-type: none"> Decreased revenue with lower fuel prices The time lag in the adjustment of gas tariffs to reflect actual fuel cost for City Gas Higher interest expenses with rate hikes
Concessions	16,989	1,977	<ul style="list-style-type: none"> Includes full quarter contributions from Crystal assets in 2QFY16 Proforma 2QFY15 distributable cash flows of S\$16.6m Stable performance
KMC	12,000	-	<ul style="list-style-type: none"> Acquisition completed on 30 June 2015, with full quarter contributions starting from 1 July 2015
Basslink	-	2,091	<ul style="list-style-type: none"> Higher negative CRSM and financing cost from refinanced loans put in place in Nov 2014 Offset by lower operating costs Excess cash flows entirely used to repay debt
Others	(3,383)	(2,192)	<ul style="list-style-type: none"> Mainly Trust / corporate expenses Management fee increase by only S\$0.4m despite the significantly larger assets base of the Trust following the Crystal acquisition and the KMC acquisition Higher interest expenses with rate hikes CityNet TM fees remains stable
Total distributable cash flows	32,916	13,048	

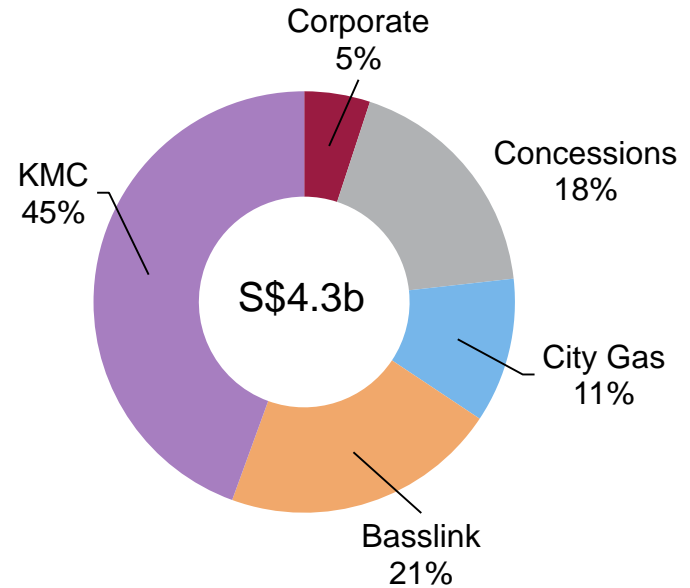
...a diversified portfolio of core infrastructure assets...

1H FY16 EBITDA ⁽¹⁾



⁽¹⁾ Excludes Trust / corporate expenses.

Total Assets as at 30 Sep 2015



Long term, regular and predictable cash flows generated from diversified portfolio

... which has fulfilled their obligations

Units	Business updates
City Gas	<ul style="list-style-type: none">• Customer base grew by ~5% from about 705,000 as at the end of 2Q FY15 to about 740,000 as at the end of 2Q FY16• Achieved 100% plant availability
Concessions	<ul style="list-style-type: none">• Consist of Senoko WTE, Tuas WTE, SingSpring and Ulu Pandan NEWater in Singapore• Fulfilled contractual obligations
KMC	<ul style="list-style-type: none">• S\$700 million bank loan fully hedged• Achieved 100% plant availability
DC One	<ul style="list-style-type: none">• Construction in progress and is scheduled to complete around first quarter of 2016• Achieved the top-up milestone in its construction in Sep'15
Basslink	<ul style="list-style-type: none">• Achieved cumulative availability of 99.43% for the 9 months ended 30 September 2015

Steady performance by all assets

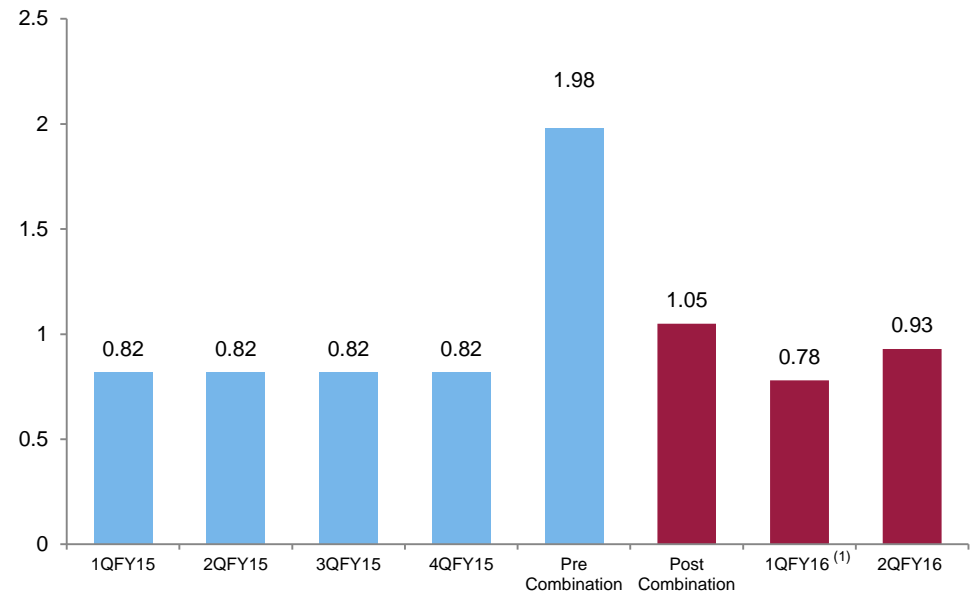
Regular and stable distributions

DPU for 2Q FY16

- DPU of 0.93 Singapore cents declared for 2Q FY16
- Book closure date: 27 October 2015
- Payment date: 20 November 2015

Historical DPU (S cents)

S cents/unit



⁽¹⁾ Lower DPU in 1Q FY16 as KMC (which was acquired on 30 June 2015), did not contribute for that quarter, while the issue of new units to finance the acquisition was completed on 22 June 2015

Larger balance sheet after acquisitions

S\$m	30 Sep 15	31 Mar 15
Total assets	4,306	1,770
Total liabilities	2,671	1,571
Borrowings	1,802	1,144
Unitholders' funds	1,383	187
Units in issue (million)	3,857	1,519
NAV per unit (cents)	35.9	12.3

- Total assets and liabilities increased due to completion of the KMC and Crystal acquisitions
- Higher borrowings as KMC drew down S\$700m in loans as part of the pre-acquisition restructuring
- Unitholders' funds and NAV per unit grew due to the issuance of new units for the Crystal acquisition and the equity fund raising for the KMC acquisition

Sustainable gearing

S\$m	As at Sep 2015	
	Total	Excluding Basslink
Cash	406	363
Borrowings	1,802	1,103
Net debt	1,395	741
Total assets	4,306	3,381
Annualised EBITDA	219	165
Net gearing	32%	22%
Net debt / EBITDA	6.4X	4.5X

- Sustainable gearing backed by
 - ✓ Long term contracts expiring between 2024 and 2046
 - ✓ Credit worthy customers and City Gas' large and stable customer base
 - ✓ Recurring and stable revenue streams

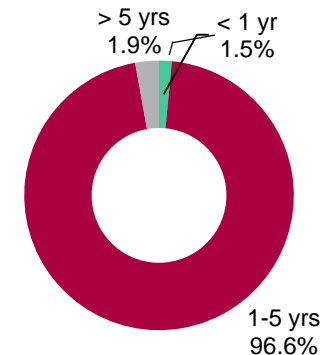
Prudent capital management

Debt Overview

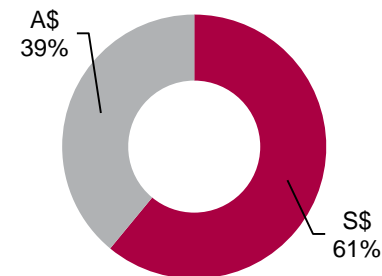
- Blended average interest rate of 4-5%
 - Singapore average: 3-4%
 - Australian average: 6-7%
 - ~83% of loans are hedged
- Weighted average term to expiry of ~4.5 years
 - ~92% of KIT's loans are due in 2019 and beyond (after KMC acquisition)
- All non-recourse loans apart from S\$142m KIT loan
- A\$711m (S\$709m)⁽¹⁾ Basslink loan
 - Interest rate substantially hedged
 - Natural currency hedge for A\$ cash flows
 - All residual cash flows used for debt service
 - Do not depend on Basslink's cash flows for distribution; no cashflow exposure to near term AUD forex movement
- See slide 20 for loan breakdown

Debt Breakdown

Debt repayment profile

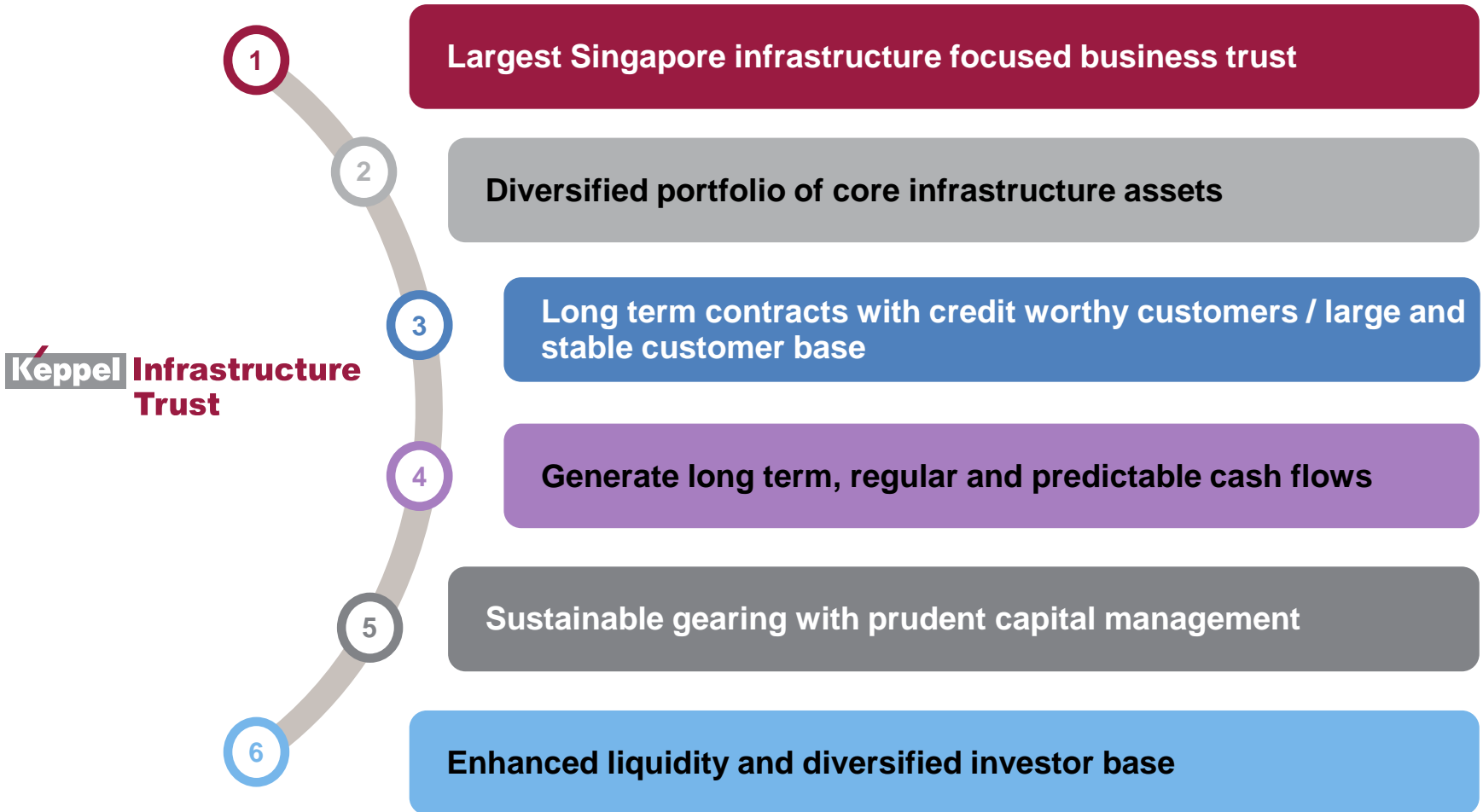


Debt breakdown by currency



⁽¹⁾ Based on exchange rate of A\$1.00 = S\$0.998

Uniquely positioned to deliver long term value and growth



Appendix I: Additional financial information

City Gas' results

	2Q FY16	2Q FY15	Change	1H FY16	1H FY15	Change
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Revenue	78,332	98,949	(20.8)	160,944	197,524	(18.5)
Other income	390	265	47.2	647	590	9.7
Other losses - net	(83)	(43)	93.8	(110)	(95)	15.2
Expenses						
Fuel and electricity costs	(33,508)	(50,162)	(33.2)	(65,920)	(99,151)	(33.5)
Gas transportation costs	(21,512)	(21,236)	1.3	(43,349)	(42,278)	2.5
Depreciation and amortisation	(3,720)	(3,699)	0.6	(7,414)	(7,347)	0.9
Operation and maintenance costs	(2,038)	(2,201)	(7.4)	(4,637)	(4,158)	11.5
Staff costs	(5,420)	(5,828)	(7.0)	(11,290)	(11,464)	(1.5)
Finance costs ⁽¹⁾	(7,712)	(7,154)	7.8	(15,239)	(14,222)	7.1
Other operating expenses	(6,883)	(6,955)	(1.0)	(14,634)	(14,090)	3.9
Total expenses	(80,793)	(97,235)	(16.9)	(162,483)	(192,710)	(15.7)
(Loss)/profit before tax	(2,154)	1,936	N/M	(1,002)	5,309	N/M
Income tax credit/(expense)	426	(315)	N/M	247	(798)	N/M
Net (loss)/profit after tax	(1,728)	1,621	N/M	(755)	4,511	N/M
Funds from operations ("FFO") ⁽²⁾ attributable to KIT	7,310	11,172	(34.6)	18,361	23,823	(22.9)

⁽¹⁾ Includes QPDS interest payable to KIT

⁽²⁾ Funds from Operations ("FFO") is defined as PAT adjusted for reduction in concession/lease receivables, transaction costs, non-cash interest and current cash tax, maintenance capex, non-cash adjustments and non-controlling interests adjustments

Concessions' results

	2Q FY16	2Q FY15	Proforma [^] 2Q FY15	Change	1H FY16	1H FY15	Proforma [^] 1H FY15	Change
	S\$'000	S\$'000	S\$'000	%	S\$'000	S\$'000	S\$'000	%
Revenue	26,058	9,152	25,400	2.6	40,226	18,031	39,817	1.0
Other income	229	5	218	4.9	314	19	315	(0.2)
Expenses								
Fuel and electricity costs	(3,999)	(2,883)	(4,121)	(3.0)	(6,956)	(5,613)	(7,305)	(4.8)
Depreciation and amortisation	(948)	(913)	(985)	(3.8)	(1,873)	(1,826)	(1,929)	(2.9)
Operation and maintenance costs	(11,574)	(1,780)	(10,830)	6.9	(16,488)	(3,515)	(15,654)	5.3
Finance costs ⁽¹⁾	(5,972)	(1,614)	(6,002)	(0.5)	(8,981)	(3,232)	(9,050)	(0.8)
Other operating expenses	(1,747)	(386)	(1,431)	22.1	(2,432)	(753)	(2,073)	17.3
Total expenses	(24,240)	(7,576)	(23,369)	3.7	(36,730)	(14,939)	(36,012)	2.0
Profit before tax	2,047	1,581	2,249	(9.0)	3,810	3,111	4,120	(7.5)
Income tax expense	(747)	(266)	(375)	99.1	(1,047)	(531)	(685)	52.9
Net profit after tax	1,300	1,315	1,874	(30.6)	2,763	2,580	3,435	(19.6)
Funds from operations attributable to KIT	18,816	3,804	18,439	2.0	27,566	7,550	27,146	1.5

⁽¹⁾ Includes QPDS interest payable to KIT and NCI

[^] Proforma assumes contributions from Crystal Assets from 1 Apr 2015

KMC's results

	2Q FY16
	S\$'000
Revenue	32,565
Other income	372
Other losses - net	(37)
Expenses	
Depreciation and amortisation	(18,879)
Operation and maintenance costs	(5,067)
Staff costs	-
Finance costs ⁽¹⁾	(26,008)
Other operating expenses	(1,453)
Total expenses	(51,407)
Loss before tax	(18,507)
Tax expense	-
Net loss after tax	(18,507)
Funds from operations attributable to KIT	12,000

⁽¹⁾ Includes QPDS interest payable to KIT and NCI

Acquisition completed on 30 June 2015 with contributions starting from 1 July 2015

Basslink's results

	2Q FY16	2Q FY15	Change	1H FY16	1H FY15	Change
	A\$'000	A\$'000	%	A\$'000	A\$'000	%
Revenue	14,790	15,564	(5.0)	30,618	36,842	(16.9)
Other income	239	333	(28.2)	485	626	(22.6)
Other gains/(losses) - net	595	(444)	N/M	1,025	(2,893)	N/M
Expenses						
Fuel and electricity costs	(79)	(81)	(2.8)	(155)	(168)	(7.9)
Depreciation and amortisation	(4,577)	(7,222)	(36.6)	(9,156)	(14,451)	(36.6)
Staff costs	(685)	(747)	(8.2)	(1,362)	(1,558)	(12.6)
Operation and maintenance costs	(1,159)	(1,261)	(8.1)	(2,296)	(2,692)	(14.7)
Finance costs	(12,367)	(11,735)	5.4	(24,767)	(24,058)	2.9
Other operating expenses	(966)	(1,252)	(22.8)	(1,837)	(2,322)	(20.9)
Total expenses	(19,833)	(22,298)	(11.1)	(39,573)	(45,249)	(12.5)
Loss before tax	(4,209)	(6,845)	(38.5)	(7,445)	(10,674)	(30.3)
Income tax expense	-	-	-	-	(995)	(100.0)
Net loss after tax	(4,209)	(6,845)	(38.5)	(7,445)	(11,669)	(36.2)
Funds from operations attributable to KIT	448	1,815	(75.3)	2,078	8,508	(75.6)

Distributable cash flows (2Q FY16)

S\$'000	City Gas	Concessions	Basslink	KMC	Others	Group
(Loss)/profit after tax	(1,728)	1,303	(4,287)	(18,506)	18,489	(4,730)
Add/(less):						
Reduction in concession / lease receivables	-	12,142	-	-	-	12,142
Non-cash Finance Cost	95	8	1,287	116	93	1,600
Other non-cash items	27	226	(1,136)	746	100	(38)
Adjustment for cash tax paid / deferred tax	(722)	604	(6)	-	(360)	(484)
Depreciation and amortisation	3,720	948	4,633	18,879	1,086	29,266
QPDS Interest	6,408	5,207	-	22,295	(22,740)	11,170
Maintenance capital expenditure incurred	(568)	-	(59)	-	-	(626)
FFO from JV	-	-	-	-	(51)	(51)
Sub-total	7,233	20,438	431	23,530	(3,383)	48,249
Less: FFO attributable to NCI	77	(1,622)	-	(11,529)	-	(13,075)
Funds from operations	7,310	18,816	431	12,000	(3,383)	35,174
Mandatory debt repayment	-	(1,827) ⁽¹⁾	(431)	-	-	(2,258)
Distributable cash flows	7,310	16,989	-	12,000	(3,383)	32,916

⁽¹⁾ 70% of SingSpring debt repayment

Distributable cash flows (2Q FY15)

S\$'000	City Gas	Concessions	Basslink	Others	Group
Profit/(loss) after tax	1,621	1,315	(8,220)	4,470	(813)
Add/(less):					
Reduction in concession / lease receivables	-	2,113	-	-	2,113
Non-cash Finance Cost	95	8	2,724	144	2,970
Other non-cash items	179	-	(513)	206	(129)
Adjustment for cash tax paid / deferred tax	100	266	(10)	(29)	327
Depreciation and amortisation	3,699	913	8,356	-	12,969
QPDS Interest	6,408	819	-	(6,982)	246
Maintenance capital expenditure incurred	(505)	-	(246)	-	(751)
Sub-total	11,598	5,434	2,091	(2,192)	16,931
Less: FFO attributable to NCI	(426)	(1,630)	-	-	(2,056)
Funds from operations	11,172	3,804	2,091	(2,192)	14,875
Mandatory debt repayment	-	(1,827) ⁽¹⁾	-	-	(1,827)
Distributable cash flows	11,172	1,977	2,091	(2,192)	13,048

⁽¹⁾ 70% of SingSpring debt repayment

Distributable cash flows (1H FY16)

S\$'000	City Gas	Concessions	Basslink	KMC	Others	Group
(Loss)/profit after tax	(755)	2,762	(7,684)	(18,506)	22,652	(1,530)
Add/(less):						
Reduction in concession / lease receivables	-	17,621	-	-	-	17,621
Non-cash Finance Cost	189	16	2,605	116	185	3,112
Other non-cash items	40	226	(2,156)	746	167	(977)
Transaction costs in relation to acquisition	-	-	-	-	1,914	1,914
Adjustment for cash tax paid / deferred tax	(542)	857	(7)	-	(218)	90
Depreciation and amortisation	7,414	1,874	9,427	18,879	1,086	38,680
QPDS Interest	12,747	7,448	-	22,295	(31,076)	11,413
Maintenance capital expenditure incurred	(645)	-	(59)	-	-	(704)
FFO from JV	-	-	-	-	(106)	(106)
Sub-total	18,448	30,803	2,128	23,530	(5,396)	69,513
Less: FFO attributable to NCI	(87)	(3,236)	-	(11,529)	-	(14,853)
Funds from operations	18,361	27,566	2,128	12,000	(5,396)	54,660
Mandatory debt repayment	-	(3,655) ⁽¹⁾	(2,128)	-	-	(5,783)
Distributable cash flows	18,361	23,912	-	12,000	(5,396)	48,877

⁽¹⁾ 70% of SingSpring debt repayment

Distributable cash flows (1H FY15)

S\$'000	City Gas	Concessions	Basslink	Others	Group
Profit/(loss) after tax	4,511	2,580	(13,784)	9,410	2,718
Add/(less):					
Reduction in concession / lease receivables	-	4,203	-	-	4,203
Non-cash Finance Cost	186	17	6,266	340	6,809
Other non-cash items	147	-	958	172	1,277
Adjustment for cash tax paid / deferred tax	583	531	1,156	127	2,397
Depreciation and amortisation	7,347	1,826	16,806	-	25,980
QPDS Interest	12,747	1,629	-	(13,887)	489
Maintenance capital expenditure incurred	(568)	-	(1,460)	-	(2,028)
Sub-total	24,955	10,786	9,941	(3,839)	41,843
Less: FFO attributable to NCI	(1,132)	(3,236)	-	-	(4,368)
Funds from operations	23,823	7,550	9,941	(3,839)	37,475
Mandatory debt repayment	-	(3,655) ⁽¹⁾	-	-	(3,655)
Distributable cash flows	23,823	3,895	9,941	(3,839)	33,820

⁽¹⁾ 70% of SingSpring debt repayment









Outstanding loans

Entity	Outstanding amounts (S\$m)	Maturity	Repayment
KIT Corporate	142.3	Aug 2017	Bullet*
City Gas	178.0	Feb 2019	Bullet*
SingSpring	84.1	Oct 2024	Amortising
Basslink	709.5 (A\$710.9)	Nov 2019	Amortising*
Senoko WTE	3.5	Nov 2015	Bullet*
KMC	700	Jun 2020	Bullet*

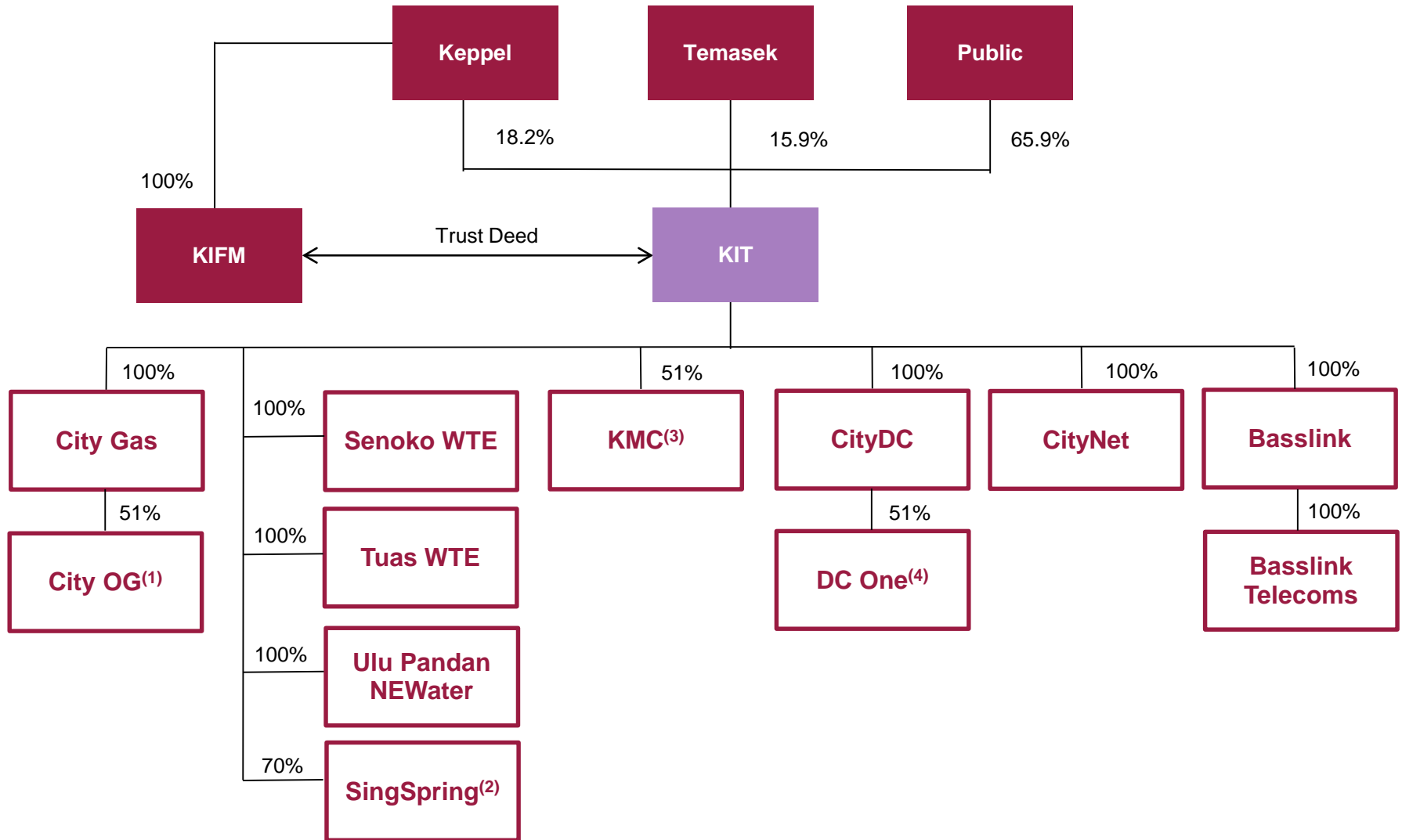
* To be refinanced upon maturity

Appendix II: Overview of KIT

Portfolio snapshot

Asset	Business	Customer	Contract Expiry	Revenues
 <p>Senoko Plant</p>	2,100 tonnes/day waste incineration concession in Singapore	NEA	2024	Principally availability payment
 <p>Tuas DBOO Plant</p>	800 tonnes/day waste incineration concession in Singapore	NEA	2034	Principally availability payment
 <p>Ulu Pandan Plant</p>	148,000 m3/day NEWater concession in Singapore	PUB	2027	Principally availability payment
 <p>SingSpring</p>	136,380 m3/day seawater desalination concession in Singapore	PUB	2025	Principally availability payment
 <p>City Gas</p>	Sole producer and retailer of piped town gas in Singapore	Diversified client base	NA	Based on volumes and regulated tariffs
 <p>KMC</p>	1,300MW Combine Cycle Gas Turbine power plant capacity tolling agreement in Singapore	Keppel Electric	2030, with option for 10-year extension	Principally availability payment
 <p>DataCentre One</p>	Data centre in Singapore (under construction), lease 100% committed by 1-Net	1-Net	20 years from completion, with option for 8-year extension	Contractual lease revenue
 <p>Basslink</p>	Owner and operator of the Basslink Interconnector between the States of Victoria and Tasmania in Australia	Hydro Tasmania	2031, with option for 15-year extension	Principally availability payment

KIT's shareholding structure



- (1) Osaka Gas Singapore Pte. Ltd. holds the remaining 49% equity interest in City OG.
- (2) Hyflux Ltd holds the remaining 30% equity interest in SingSpring.
- (3) Keppel Energy holds the remaining 49% equity interest in KMC.
- (4) WDC Development Pte. Ltd. holds the remaining 49% equity interest in DC One