

## **Presentation by CitySpring**

30 June 2011



#### **Disclaimer**

This presentation is not and does not constitute or form part of, and is not made in connection with, any offer, invitation or recommendation to sell or issue, or any solicitation of any offer to purchase or subscribe for, any units of CitySpring Infrastructure Trust ("CitySpring") and neither this presentation nor anything contained in it shall form the basis of, or be relied upon in connection with, any contract or investment decision.

This presentation does not constitute an offer or invitation in any jurisdiction where, or to any person to whom, such an offer or invitation would be unlawful.

Reliance should not be placed on the information or opinions contained in this presentation. This presentation does not take into consideration the investment objectives, financial situation or particular needs of any particular investor. Any decision to purchase or subscribe for the Units must be made solely on the basis of your own judgment, if necessary, after seeking appropriate financial and professional advice.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this presentation. To the maximum extent permitted by law, CitySpring Infrastructure Management Pte. Ltd. (the "Trustee Manager") and its officers, directors, employees and agents disclaim any liability (including, without limitation, any liability arising from fault or negligence) for any loss arising from any use of this presentation or its contents or otherwise arising in connection with it.

The forward-looking statements set out in this presentation are based on a number of assumptions that are subject to business, economic and competitive uncertainties and contingencies, with respect to future business decisions, which are subject to change and in many cases outside the control of CitySpring and the Trustee-Manager. Accordingly, neither CitySpring nor the Trustee-Manager can give any assurance that any forward-looking statement contained in this presentation will be achieved. Neither CitySpring nor the Trustee-Manager intend to update any of the forward-looking statements after the date of this presentation to conform those statements to actual results.

These materials are not for distribution, directly or indirectly, in or into the United States, Canada or Japan.

These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The Units mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933 (the "Securities Act") and accordingly, may not be offered or sold within the U.S. or to, or for the account or benefit of, U.S. persons, except pursuant to an exemption from the registration requirements of the Securities Act. The Units are being offered and sold in offshore transactions (as defined in Regulation S under the Securities Act ("Regulation S")) outside the United States to non-U.S. persons in reliance on Regulation S. There will be no public offer of securities in the United States.

This presentation may not be copied or otherwise reproduced without the prior written consent of the Trustee-Manager.





- 1 Summary of Proposed Rights Issue
- Proposed Underwriting Structure
- Rationale and Use of Proceeds
- Overview of CitySpring



## **Summary of Proposed Rights Issue**

	Offer type: Renounceable Rights Issue			
	Size: ~S\$210 million (gross proceeds)			
	Issue price: S\$0.39 per Rights Unit			
Offer Structure	<ul> <li>Discount: 27.1% to last closing price <sup>(1)</sup> of S\$0.535 or 19.3% to theoretical ex-rights price of S\$0.4835</li> </ul>			
	Rights ratio: 11 Rights Units (2) for 20 existing Units			
	Timing: Targeted to be completed by end September 2011			
	• Distribution: Reg S / Distribution in the US pursuant to Section 4(2) of the Securities Act			
Sponsor's Commitment	<ul> <li>Temasek Holdings' ("Temasek") wholly-owned subsidiary Bartley Investments ("Bartley") has irrevocably undertaken to subscribe for, and procure the subscription of, 85% of the Rights Units</li> </ul>			
	Strengthen the balance sheet			
Use of Proceeds	<ul> <li>Provide greater flexibility to reduce gearing and/or tap on future growth opportunities as they arise</li> </ul>			
Joint Financial Advisers, Lead Managers and Underwriters	DBS, Goldman Sachs, Morgan Stanley ("JLMs and Underwriters")			

- As of 30 June 2011 (last traded price) Not entitled to receive any distribution declared for the first quarter ending 30 June 2011 (1QFY2012)





- Summary of Proposed Rights Issue
- Proposed Underwriting Structure
- Rationale and Use of Proceeds
- 4 Overview of CitySpring



## **Proposed Underwriting Structure**

- Temasek's wholly-owned subsidiary Bartley has irrevocably undertaken to subscribe for, and procure the subscription of, 85% of the Rights Units (1) comprising acceptance of pro rata entitlements and the balance in excess Rights applications
- The remaining 15% of the Rights Units will be underwritten by the JLMs and Underwriters in equal proportions
- Taking into account, among others, Temasek's role as the Sponsor of CitySpring and the
  purpose of the Rights Issue, it is agreed in this instance that no commission will be paid
  by the Trustee-Manager to Bartley in consideration of its Irrevocable Undertaking
- Approval will be sought from Unitholders for the Rights Issue and a waiver of the mandatory offer obligation that Temasek could trigger should it cross 30% unitholding percentage as a result of the Irrevocable Undertaking

(1) Allocation of excess Rights to Temasek, Bartley and CitySpring directors will rank last, after minority Unitholders, in accordance with SGX rules





- 1 Summary of Proposed Rights Issue
- Proposed Underwriting Structure
- 3 Rationale and Use of Proceeds
- Overview of CitySpring



## **Rationale for Rights Issue**

### **Capital Management Review**

**Objectives** 

Strengthen financial position

Position for future growth

**Initiatives** 

Re-finance City Gas and CitySpring loans

Renounceable Rights Issue



#### **Use of Proceeds**

#### **Use of Proceeds**

CitySpring Rights Issue
Gross Proceeds (~S\$210 million)



Reduce gearing of the Group

Flexibility to repay or re-finance Basslink Bonds

General corporate purposes

#### **Key Takeaways**

- Strengthen balance sheet
- Confident of removal of S&P negative outlook and Basslink not precluded from making distributions to CitySpring (1)
- Increased financial flexibility and positioned for future growth
- No further near-term capital raising anticipated (except for the funding of any yield accretive acquisitions)
- Reinforces Temasek's continued support and commitment with undertaking to subscribe for 85% of the Rights Units
- Continued stable distributions from stronger financial position and cashflows from businesses

<sup>(1)</sup> In November 2010, S&P placed the Basslink Bonds on CreditWatch with negative implications. The bonds were removed from CreditWatch in February 2011 and their ratings reaffirmed at BBB- with a negative outlook. Refer to the Rights Issue Announcement for further details



## **Group Cash Earnings and Distributions**

The Group has accumulated unrestricted cash balance of S\$93.9 million as at 31 May 2011

	FY2008	FY2009	FY2010	FY2011
	S\$'000	S\$'000	S\$'000	S\$'000
Cash earnings (1)	69,164	60,940	57,853	74,894
Applied as follows:				
Attributable to non-controlling interest	(4,073)	(4,237)	(4,588)	(4,235)
Principal repayment of subsidiary entity's borrowings	(3,498)	(4,100)	(9,463)	(9,295)
Distribution to Unitholders	(34,376)	(34,300)	(39,442)	(41,156)
Net balance	27,217	18,303	4,360	20,208

We measure our performance using cash earnings, instead of accounting profits or losses. Accounting profits are affected by non-cash items such as depreciation and amortisation, accounting taxes and etc. Cash earnings, on the other hand, serves as a better indicator of our performance to our Unitholders.

<sup>(1)</sup> Cash earnings is defined as earnings before interest, tax, depreciation and amortisation adjusted for cash and non-cash items, less cash interest, cash tax, upfront financing fees and maintenance capital expenditure and before principal repayment of debt and non-controlling interest





- 1 Summary of Proposed Rights Issue
- Proposed Underwriting Structure
- Rationale and Use of Proceeds
- 4 Overview of CitySpring





## First infrastructure business trust listed on the Singapore Exchange **Background** Temasek's platform for infrastructure investments Supports CitySpring's aim to position itself as a leading player in the infrastructure sector Sponsor – Temasek is CitySpring's largest unitholder (27.8%) **Investors** Approximately 20,000 investors Investment criteria: Long-term, regular and predictable cashflow Long-term capital growth Exercise control/significant influence **Investment Mandate** Primary geographical focus in Asia, Middle East, Australia and New Zealand Sector focus in utilities, transportation/logistics and communications





City Gas	<ul> <li>Sole producer and retailer of town gas in Singapore</li> <li>Strong position in the residential segment</li> <li>Stable cash flows from wide customer base, with over 630,000 customers</li> </ul>				
	as at the end of FY2011				
SingSpring	First large-scale seawater desalination plant in Singapore				
	<ul> <li>Capable of meeting 10% of Singapore's current water needs</li> </ul>				
	<ul> <li>Long-term Water Purchase Agreement ("WPA") with Public Utilities Board,</li> <li>Singapore's national water agency</li> </ul>				
	Regular and predictable cash flows due to WPA				
	<ul> <li>Only subsea electricity transmission cable, connecting the States of Victoria and Tasmania in Australia</li> </ul>				
Basslink	<ul> <li>Long-term contract with Hydro-Tasmania, a State-owned utility</li> </ul>				
	<ul> <li>Regular and predictable cash flows based on availability (not utilisation)</li> </ul>				
Basslink Telecoms	The only alternative provider of telecoms connectivity between Tasmania and mainland Australia				
	Provides wholesale telecoms services				



# Overview The fundamentals of our businesses remain strong

#### No Near-term Debt Re-financing Needs

- All debt financing structured to match cashflow of operating assets
- No debt re-financing needs till February 2014

## Defensive Nature of Utility Businesses

- City Gas, SingSpring and Basslink provide essential utility services
- City Gas derives its cashflow from a diverse and stable customer base with more than 630,000 customers
- SingSpring's and Basslink's cashflows are underpinned by long-term contracts expiring in 2025 and 2031 respectively. These contracts are availability-based and hence not affected by volume or utilisation

## **Sustainability of Distribution Payouts**

 Policy is to make regular and predictable distributions to Unitholders from the operating cash flows of the businesses, with further flexibility provided by its cash balance



## **Thank You**

Website: www.cityspring.com.sg

General enquiries: enquiries@cityspring.com.sg Investor relations: investors@cityspring.com.sg